



Hi,  
Greetings for the day!!!

We would like to introduce our self as Bhopalone website and software developing company. We are looking for increasing our team strength and would like to hire candidates, in Marketing and HR domain

We, started our operation seven years from now and we are heading into our 8th year of incubation. All necessary details and the working can be viewed on [www.bhopalone.com](http://www.bhopalone.com).

We cater to complete software solution in the industry including the following services.

- Product Based software solution.
  1. Real-Comrade our Software product for the builder.
  2. EDU-COM our software product for School/Colleges.
  3. Stay Secure our software product for Hostel.
  4. DOC-Connect our software for Hospital.
  5. [www.theone.today](http://www.theone.today) our product for Global market.
  6. [www.bhopalone.com](http://www.bhopalone.com) our product for India Scenario.

- Software development and Maintenance.
- Web Tool Development.
- Digital Branding.
- Social Media Built-up.
- Animation Designing
- 3D-Designing.
- Architectural Designing.

Job Profile and Eligibility for Marketing/Pre-sales Graduates:

Minimum 60% through-out till Graduation and 65% in Post graduation.

- One year service agreement with us under Madhya-Pradesh Govt.
- Effective Communication skills, Effective Interpersonal Skills.
- Microsoft Operating system, Complete Microsoft Office.
- Client communication, Client Call Scheduling.
- Product Presentation skills.
- Should be comfortable in working in US time shifts.



CTC will be 1.4 lakhs to 1.6 lakhs In INR per annum. Marketing Associate will be placed in a 15days in-house training on various activities they need to perform in the company and these 15days will be their training and KT phase which needs to be completed before their date of joining, Associate able to clear the assessment/performance evaluation after training and KT phase will continue with us as Trainee-Pre Sales team. Initial 6 months of their joining there will be several assessment and evaluation of the candidate and Associate able to clear the

assessment/performance evaluation between 3-6 months of joining will be working with as Jr. Associate-Pre Sales Team with the complete package as described in their offer letter if any provided by us.

Please know that the Salary generation is based on Monthly target achieved by the candidate while working in the company after the training period.

Responsibility:

- You are expected to engage/manage the client from the beginning; this includes making the calls to potential clients, meeting the client, collection of data/requirement from the client, taking payments, facilitate client requirements meetings – both in person and/or remotely using current online presentation applications, we have.
- Undertake a market analysis to include details on the market characteristics (market size and growth w.r.t. our product and services.
- Cater to the client requirement and delivery the requirement document to the development team.
- Stay current with client needs, competition, and industry trends
- Deliver sales presentations/proposals to prospective clients with a successful closing rate
- Maintain active participation and membership in networking organizations

It is required at the end of the candidate that they should go through [www.bhopalone.com](http://www.bhopalone.com) in details before applying.

Positively,

Circle HR- The One-ODC

 [theone.today](http://theone.today)

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